

Body-Worn Cameras

Special Procurement Agreement



Chief Administrative Office
March 15, 2023

BACKGROUND



- APD's current vendor for body-worn cameras, in-car cameras, interview room cameras, evidence management, and Taser devices and training is Axon.
- The current Axon agreement is up for renewal in 2024.
- We have an opportunity to upgrade the existing agreement now to
 - Avoid upcoming renewals
 - Consolidate critical department needs into a single agreement
 - Expand capability of the department
 - Save significant funding

NEW CAPABILITY



TRANSPARENCY

- OPS Records management
- Immediate upgrades of body-worn cameras



CRIME FIGHTING

- Axon Fleet 3 cameras include ALPR
- E-Citation
- Cellebrite – digital evidence recovery



TRAINING

- VR Training – Mental health crisis, De-escalation, empathy, peer intervention
- Acadis – learning management software



EFFICIENCY

- Unlimited Cloud Storage for all APD services

COST COMPARISON



	CURRENT ANTICIPATED COST		NEW AGREEMENT	
	Year 1 - Current	12-Yr Total - Current	Year 1 - NEW	12-Yr Total - NEW
CEW + BWC	\$ 5,315,688.00	\$ 91,470,937.22	\$ 6,464,304.00	\$ 79,834,154.40
BWC	\$ 251,748.00	\$ 3,930,539.78	\$ 265,068.00	\$ 3,270,939.12
Fleet Cams (New agreement features Fleet 3 Cams with ALPR and Live Streaming)	\$ 820,440.00	\$ 19,556,424.74	\$ 1,322,880.00	\$ 16,337,568.00
Interview rooms	\$ 26,136.00	\$ 370,939.34	\$ 26,136.00	\$ 322,779.60
Basic user	\$ 9,000.00	\$ 215,595.00	\$ 9,000.00	\$ 111,150.00
Public Portal - Doors (LexisNexis)	\$ 45,000.00	\$ 540,000.00	Included	Included
RMS (Mark43)	\$ 1,100,000.00	\$ 12,000,000.00	\$ -	\$ 1,219,992.00
OT Portal (Microsoft)	\$ 400,000.00	\$ 4,800,000.00	Included	Included
UNL 3P Storage (Azure Storage)	\$ 1,068,480.00	\$ 12,821,760.00	Included	Included
External Storage (Cloud Storage)	\$ 200,000.00	\$ 2,400,000.00	Included	Included
Digital Evidence Software (Cellebrite)	\$ 193,000.00	\$ 2,316,000.00	Included	Included
4A/File on Q Property Evidence Storage	\$ 50,000.00	\$ 600,000.00	Included	Included
Integrations - Projection	\$ 100,000.00	\$ 1,200,000.00	Included	Included
LexisNexis E- Citation - Estimate	\$ 250,000.00	\$ 3,000,000.00	\$ -	\$ 2,247,300.00
Blue Team Software (IA Pro)	\$ 35,000.00	\$ 420,000.00	Included	Included
Server Maintenance - Estimate	\$ 100,000.00	\$ 1,200,000.00	Included	Included
NCIC (Omni)	\$ 17,000.00	\$ 204,000.00	Included	Included
ADDITIONAL ITEMS				
Axon Air Licenses			Included	Included
Drone Credit				\$ (150,000.00)
LMS			\$ 160,880.00	\$ 1,489,137.00
Engineer			\$ 180,000.00	\$ 2,223,000
Fusus			\$ -	\$ 1,050,000
Totals	\$ 9,981,492.00	\$ 157,146,196.08	\$ 8,428,268.00	\$ 107,956,020.12

*Current column figures represent a mix of types of funding, e.g. some items were paid in lump sum.

PROGRAM COMPARISON



PROGRAM NAME	Current Program	Axon Enterprise
HARDWARE COMPONENTS		
Axon Body 3 Cameras (AB3) <i>AB3 Cameras Provided Through TAP Refresh</i>	✓	✓
TASER 7 CEW	✓	✓
Signal Sidearm Holster Mounts	✓	✓
Virtual Reality Hardware		✓
Taser 10 Upgrade		✓
Fleet 3		✓
SOFTWARE COMPONENTS		
Unlimited Storage	✓	✓
Axon Records Licenses	✓	✓
Axon Standards Licenses	✓	✓
Axon Respond Licenses	✓	✓
Axon Respond Plus Licenses	✓	✓
Axon Performance Licenses	✓	✓
Axon Auto Tagging Integrations	✓	✓
Redaction Assistant License	✓	✓
Citizen for Communities License		✓
Third-Party Video Services (INPUT-ACE)		✓
Unlimited Third-Party Video Storgae		✓
Virtual Reality Training		✓
Auto-Transcription Service (Unlimited)		✓
\$100,000HW worth of Drones		✓
30 Axon Air Licenses		✓
ALPR and Live Stremaing for Fleet		✓

WARRANTY		
Ten-Year BWC Warranty		✓
Ten-Year CEW Warranty		✓
Two BWC & Dock Upgrades at 30, 60, 90 and 120 Months		✓
Taser Upgrade at 60 and 120 months		✓
Professional Services		
Axon Full Service Training		✓
CEW Full Service Training		✓



Thank You.